

---

# Legal Greens, LLC

*693 Dudley Street, Boston MA 02115*

Boston Cannabis Board Hearing  
March 10, 2021



# Boston Application Progress and Support

- ✓ Initial Online Application: July 5, 2019 (re-filed on July 20, 2020)
- ✓ Filing with Inspection Service Department: June 25, 2019
- ✓ Community meeting: September 4, 2019
- ✓ Letters of support from local elected official
  - ✓ City Councilor Frank Baker, Support, August 5, 2020
- ✓ Letters of support from local community organization
  - ✓ Mayor's Office of Neighborhood Services, September 9, 2020
  - ✓ Upham's Corner Main Street, December 3, 2020
  - ✓ 150 letters of support from local residents (Dorchester, Roxbury)
- ✓ First Boston Cannabis Board hearing: October 4, 2020
- ☐ Second Boston Cannabis Board hearing: March 10, 2020



# Our Team

Legal Greens' mission is to provide affordable cannabis and assist individuals with knowledge to start cannabis businesses, especially individuals who were affected by the war on drugs.

## Management Team



**President & CEO**  
51% Owner

**Vanessa Jean-Baptiste** holds a Criminal Justice Bachelor's Degree from Bridgewater State University and was an intern with Michael Maloney's Law Firm where she specializes in researching case laws that would assist with the client's acquittal or dismissal. She also interned at Nashua Street Jail as a Caseworker. Vanessa is currently enrolled in Massachusetts School of Law. She is a resident of Brockton.



**CFO**  
9% Owner

**Michael Maloney** graduated from New England Law in 2006 and was honored as one their top graduates in 2018. Attorney Maloney has been successfully fighting for the rights of individuals and entities alike in the greater New England market with a track record of success that his peers and clients admire. Mike has been a long time resident of Boston.



**COO**  
40% Owner

**Mark Bouquet** started his career as a cashier at Walgreens during the summer of his sophomore year of high school. Within 4 years, Mark was promoted to management. With over 15 years of store management experience, Mark currently manages staff at Legal Greens' Brockton location, and will also manage staff at the Boston location. Mark was born in and is a resident of Boston.



**Community Relations Director**

**Kurt Faustin** has build partnerships with 50+ impact-driven organizations across various industry sectors. He has led corporate training and professional development initiatives at YearUp, City Year, NSBE Boston Professionals, and The YMCA Training Inc, Children Services of Roxbury, the Boston Pre-Release Prison, and more. Kurt will lead our business workshops.



# Diversity and Inclusion Plan

We are committed to hiring a diverse group of employees, suppliers, and contractors that reflect the demographics of the City of Boston.

## → Goal 1

**Recruit and retain diverse employees at all levels:** We are committed to hiring a diverse group of candidates that reflect the demographic characteristics of the Dorchester neighborhood. With a total headcount of 12 employees, our employees will reflect the demographics of Dorchester.

## → Goal 2

**Recruit and retain diverse suppliers and contractors:** We will aim to recruit and retain a diverse group of suppliers. 75% of the suppliers used for our establishment will be minority owned.

## → Goal 3

**Provide a dedicated shelf space for local minority and women-owned businesses:** We will look at inventories to determine what is being sold and what products to purchase from minority/women owned businesses.

## → Goal 4

**Provide technical assistance workshops for minority individuals and startup businesses facing barriers to the cannabis industry in partnership with the Innovation Lab:** We will provide mentoring and technical assistance services for individuals and startup businesses facing barriers to the cannabis industry. We will also partner with the Fairmount Innovation Lab and MRCC to help anyone interested in the cannabis industry.



# Diversity and Inclusion Plan Continued...

## Monthly

Review designated shelf inventory for local minority and women-owned products



## Quarterly

Conduct mentoring and technical assistance workshops for 1 hour each in Upham's Corner

Maintain a spreadsheet of our workshop participants and review evaluation surveys



## Semi-Annually

Assess our diversity goal in our workforce by creating an Employment Utilization Report and compare with internal diversity goals

Strategize how to attract diverse candidates if we are not meeting the goal.

Use the local newspapers, local radio stations to recruit that our workforce reflects the diversity of the local job pool in Dorchester.



## Annually

Review the list of contractors and suppliers to ensure that 75% of our suppliers are of minority owned



# Employment Plan

We are committed to hiring a diverse group of candidates and provide them with competitive wages and benefits. We will specifically target women and young adults who are looking for flexible work schedules.

→ **Goal 1**

100% (12/12) of the employees will be Boston residents.

→ **Goal 2**

66% (8/12) of the employees will be minorities - at least 5 women

→ **Goal 3**

Provide competitive wages with benefits with advancement opportunities.

→ **Goal 4:**

25% (3/12) of our employees will be individuals with criminal records.



# Community Outreach

We are committed to our community, through hiring local residents and training the next generation of entrepreneurs in our community to succeed in the cannabis industry.

Legal Greens, LLC

## Business Workshop

- 2pm January 16-How to start a Marijuana Business
- 2pm January 23-How to start a business in Brockton
- 2pm January 30-How to apply for a Marijuana License

Please e-mail [info@legalgreens.net](mailto:info@legalgreens.net) for questions or concerns. Including legal advice.



## MASS EON

Career & Opportunities Session

FEB. 4 2021 | 6pm - 7pm EST

Current Open Positions Include:

- Budtender • Retail Sales Associate • Retail Sales Manager •
- Receptionist • Security Staff • Cultivations Production Assistant



LEGAL GREENS, LLC

# WE'RE HIRING!

PLEASE EMAIL YOUR RESUMES TO [INFO@LEGALGREENS.NET](mailto:INFO@LEGALGREENS.NET)

**We are hiring:** Budtenders, Inventory Personals, Receptionists & Assistant Managers

Brockton residents, women, veterans, minorities, & individuals with drug related offenses are welcome to apply!



# Employment Plan Continued...

We plan on achieving our employment goals by having competitive benefits and a proactive recruiting plan.

## Employee Benefits

- **Managers** - \$18/hour with progressive wages up to \$20/hour
- **Budtenders and Receptionists** - \$15/hour with progressive wages up to \$17/hour
- **Benefits include:** health insurance including vision, Dental, Life insurance, 401k Plan, ZayZoon, Fin Fit, 24/7: Support line for person and/or family health or mental issues
- Programs focused on soft skills to promote our employee within.
- Every 6 months, we will conduct employee performance review and identify opportunities to promote staff

## Recruitment

- Posting available positions in the Bay State Banner, the Metro, Latin Boston, El Planeta, and the World Journal Boston Edition
- Hosting/attending job fairs in partnership with community-based organizations in Dorchester/ Upham's Corner Community, including Mass Bay Community College, Equitable Opportunities Now (EON), Roxbury Community College and the YMCA
- Working with Boston's Pre-Release Program with at the South Bay Prison Plan to employ for Individuals with Criminal Record



# Our Location

693 Dudley Street, Boston 02115



La Familia Grocery Store



Legal Greens, LLC



# Boston's Buffer Zone

500 ft away from K-12 Private/Public Schools



Within .5 mile of 2 existing cannabis establishments



Mass. Citizens for Social Equity, LLC



NS AJO Holdings, LLC.,





# Building Security Plan

## On-site Security Personnel

One security personnel, hired by Secured Protection Agency, a minority owned company will be on duty during operation hours.

Security personnel will be posted at all times.

Security personnel will be present for crowd control only.

They will not be allowed to carry any weapons if an incident occurs our employees will press the panic buttons, which will request assistance from the local police.

Legal Greens owners will review the need of the security personnel after our first 60 days

## Building Security:

Panic buttons at each register, receptionist area and the manager's office.

24 cameras with 24 hour battery power, to provide live picture views of the outer perimeter, and eliminate blind spots inside the building.

Setronics Electronic Systems will install our maintenance video surveillance system. Acadian Central Monitoring system will monitor panic buttons and reports when an alarm is reported.

Alarm Systems monitors the Intrusion System through the Internet and will maintain a backup system.

Any incidents will be reported to local law enforcement and the Commission

## Protecting Youth from accessing the product

When a customer comes to our store, they must present their ID on camera, before entering the the store

Once the customer presents a valid form of ID to the front camera, the receptionist will unlock the door by pressing a button. Allowing the customer to enter the store.

The receptionist will then place their ID in front the ID scanner.

ID scanner will verify that all customers are over the age of 21. If the ID is valid the receptionist will allow the customer to enter the sales floor, by pressing a button, which will unlock the door to the sales floor.

If the ID is not valid the receptionist will have to inform the customer, if presented with a fake ID the customer will forfeit their ID and ask the customer to leave.

Customers will present their ID again when the transaction with the butndenders begins.

# Transportation & Parking Plan

Our location is very accessible by MBTA. We plan on hiring our staff locally to encourage commuting by public transportation or walking, ensuring that we have parking lots available for customers traveling by car.

## Access to public transportation:

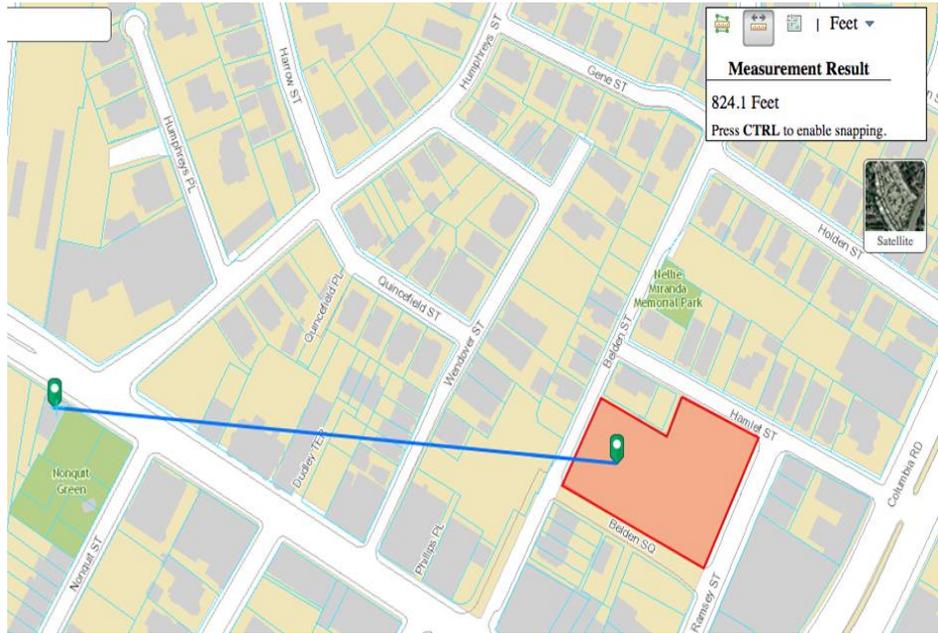
- Commuter rail ~50 ft away 693 Dudley Street
- MBTA bus# 15, 41 stops on the Dudley street 1 minute walk from the store
  - Running 10-15 minutes during rush hour; up 20 min during the weekday
  - All buses will run on weekends; 15-30 minutes intervals

## Accessibility and amount of on-site parking:

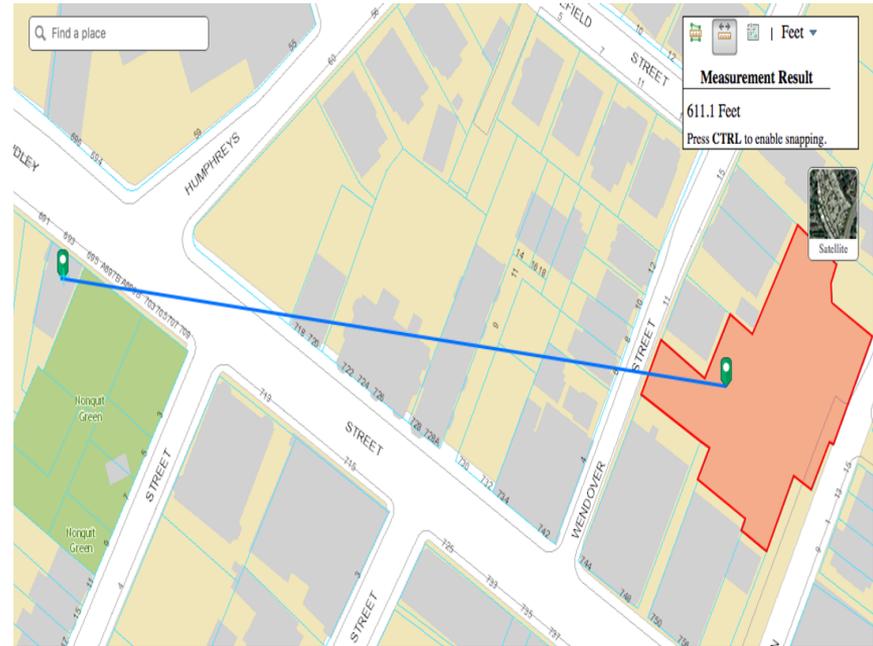
- Two (2) public parking lots
  - Wendover Street 611 ft away from our store
  - Belden Street 824 ft away from our store
- Six (6) private parking on-site
  - We are currently applying for a curb cut from ISD



# Parking Lots



**Belton Street**



**Wendover Street**

# Pick Up/Drop Off of Monies

We have established procedures to ensure that all transportation and delivery of money will be recorded and secured.

1. All deliveries will be conducted via randomized routes and times by Plymouth Armor Group
2. Couriers will call location when 15 minutes away.
3. Expectation is that all cash deposits are bagged in bank approved plastic deposit bags and sealed upon courier's arrival.
4. Courier will provide a Customer Consignment Log on arrival of first pick up. This should be kept in the Customer safe and documented by Customer employee upon every pick up. Courier and Customer will both sign the log at the time of pick up.
5. The courier will provide a paper and electronic manifest for signature. The total amount being deposited/transported, must be disclosed on the paper manifest.
6. The courier will take photographs of the sealed cash deposit bag(s).
7. The courier will take a photograph of the Customer's photo ID (agent card is acceptable).
8. All deposits will be dropped at the bank on the same day of pick up.



# Delivery of Product

All transportation and delivery of cannabis and cannabis products will be handled by licensed couriers, secure and recorded.

1. All deliveries will be conducted via randomized routes and times.
2. Couriers will call location when 15 minutes away.
3. All products are bagged in State approved plastic bags and sealed upon arrival.
4. Licensed courier will provide a Customer Consignment Log on arrival of first deliveries. This should be kept in the vault room and documented by the inventory personal or manger upon every drop. Licensed courier and the inventory personal or manger will both sign the log at the time of drop-off.
5. Licensed courier will provide a paper and electronic manifest for signature. The total amount being product, must be disclosed on the paper manifest.
6. Licensed courier will take photographs of the products(s).
7. Licensed courier and the inventory personal or manger will weigh the product, ensure the numbers match the manifest.
8. Licensed courier will take a photograph of the inventory personal or manager's photo ID (agent card is acceptable).
9. The inventory personal or manger will repeat these same procedures by taking a photo of the Licensed courier agent card for their personal file, if requested.
10. In case of a return, or rejection of product, the inventory personal or manager will notify the licensee



---

# THANK YOU!

## ANY QUESTIONS?

